# Walter S. Johnson Foundation

Financial Statements December 31, 2014 and 2013



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### INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees Walter S. Johnson Foundation San Francisco, California

We have audited the accompanying 2014 financial statements of Walter S. Johnson Foundation (a California nonprofit private foundation), which comprise the statement of financial position as of December 31, 2014, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the 2014 financial statements referred to above present fairly, in all material respects, the financial position of Walter S. Johnson Foundation as of December 31, 2014, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Prior Period Financial Statements**

The financial statements as of and for the year ended December 31, 2013 were audited by Berger Lewis Accountancy Corporation, whose practice became part of Armanino<sup>LLP</sup> as of January 1, 2015, and whose report dated November 7, 2014, expressed an unmodified opinion on those statements.

Armanino<sup>LLP</sup>

San Jose, California

armanino J&P

December 29, 2015

Statements of Financial Position December 31, 2014 and 2013

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# **ASSETS**

	2014	2013
Assets		
Cash	\$ 387,813	\$ 99,387
Investments in securities	102,546,263	102,680,774
Dividends and interest receivable	18,897	23,322
Income tax receivable	55,912	55,912
Receivable for investments sold	172,858	185,253
Federal excise tax receivable	14,414	13,431
Property and equipment, net	187	374
Other assets	4,568	13,109
Total assets	\$103,200,912	\$103,071,562
Liabilities Accounts payable and accrued liabilities Payable for investments purchased Grants payable, net Deferred federal excise tax liability Total liabilities  Commitments - see Note 9	\$ 27,780 117,080 1,642,402 231,355 2,018,617	\$ 26,468 55,662 1,282,602 305,126 1,669,858
Not oppore		
Net assets Unrestricted net assets	101,182,295	101,401,704
Total liabilities and net assets	\$103,200,912	\$103,071,562

# Statements of Activities Years Ended December 31, 2014 and 2013

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	2014	2013
Investment income		
Interest	\$ 46,374	\$ 81,087
Dividends	1,447,683	1,310,843
Income from investments in limited partnerships	2,964,575	2,311,859
Net realized gain on sale of investments	4,734,355	2,856,749
Net unrealized appreciation (depreciation) on investments	(3,688,543)	8,527,542
Other income	1,845	31,423
Accumulation of bond discount	22,056	7,051
Total investment income	5,528,345	<u>15,126,554</u>
Direct expenses		
Investment related expenses	678,397	674,702
Federal excise tax expense, net	95,246	287,250
Total direct expenses	773,643	961,952
Net investment income	4,754,702	<u>14,164,602</u>
Grants and expenses		
Grants authorized	4,400,683	4,055,050
Administrative expenses	573,428	604,926
Total grants and expenses	4,974,111	<u>4,659,976</u>
Change in unrestricted net assets	(219,409)	9,504,626
Unrestricted net assets, beginning of year	101,401,704	91,897,078
Unrestricted net assets, end of year	<u>\$101,182,295</u>	<u>\$101,401,704</u>

# WALTER S. JOHNSON FOUNDATION Statements of Cash Flows Years Ended December 31, 2014 and 2013

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	_	2014		2013
Cash flows from operating activities				
Change in unrestricted net assets	\$	(219,409)	\$	9,504,626
Adjustments to reconcile change in unrestricted net assets to	7	(===,:==)	*	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
net cash used in operating activities				
Net realized gain on sale of investments		(4,734,355)		(2,856,749)
Net unrealized (appreciation) depreciation on investments		3,688,543		(8,527,542)
Depreciation		187		186
Deferred federal excise tax expense (benefit)		(73,771)		170,551
Accumulation of bond discount		(22,056)		(7,051)
Change in operating assets and liabilities		( ) /		( ) /
Dividends and interest receivable		4,425		14,186
Receivable for investments sold		12,395		(177,756)
Federal excise tax receivable		(983)		116,699
Other assets		8,541		1,867
Accounts payable and accrued liabilities		1,312		3,293
Payable for investments purchased		61,418		55,662
Grants payable, net	_	359,800	_	215,089
Net cash used in operating activities	_	(913,953)	_	(1,486,939)
Cash flows from investing activities				
Purchase of investment securities		(32,729,869)		(26,968,338)
Proceeds from sale of investment securities		39,306,317		28,438,810
Proceeds from return of principal		20,236		20,430,010
Sale (purchase) of cash equivalents and money market		20,230		-
funds, net		(5,394,305)		(133,913)
Net cash provided by investing activities	_	1,202,379	_	1,336,559
Net increase (decrease) in cash	_	288,426	_	(150,380)
Net merease (decrease) in easi		200,420		(130,380)
Cash, beginning of year	_	99,387	_	249,767
Cash, end of year	<u>\$</u>	387,813	\$	99,387
Supplemental disclosure of cash flows information	<b>A</b>	150.000	Φ.	
Cash paid for federal excise taxes	<u>\$</u>	170,000	\$	

Notes to Financial Statements December 31, 2014 and 2013

## 1. General Information

The Walter S. Johnson Foundation (WSJF or Foundation), a nonprofit private foundation organization located in San Francisco, California, provides grants to organizations primarily in Northern California and Washoe County, Nevada, that qualify as exempt organizations under Section 501(c)(3) of the Internal Revenue Code. The grants reflect the Foundation's goal to assist youth to become successful adults by promoting positive change in the programs, policies and systems that serve them and by supporting high impact and promising practices.

#### 2. Program Grants

The Foundation makes grants to the following types of programs:

## **Transition-Aged Foster Youth**

To ensure a successful transition to adulthood, WSJF partners with state and county social service agencies, post-secondary institutions, community-based organizations, and other foundations to create an integrated system of services for current and former foster youth aged 14 to 24.

#### Education and Career Strategies for Disadvantaged Youth

WSJF works with middle and high school programs, and post-secondary institutions, primarily community colleges, to address barriers to educational access and college completion, and supports nonprofit and government agencies providing academic success, job readiness training and employment opportunities.

#### 3. Summary of Significant Accounting Policies

#### Basis of accounting

The financial statements of Walter S. Johnson Foundation have been prepared on the accrual basis of accounting and in conformity with accounting principles generally accepted in the United States of America applicable to nonprofit organizations.

Accordingly, net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. The net assets and revenues, expenses, gains and losses of the Foundation are classified and reported as unrestricted because they are not subject to donor-imposed restrictions.

## Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Accordingly, actual results could differ from those estimates.

Notes to Financial Statements December 31, 2014 and 2013

### 3. Summary of Significant Accounting Policies (continued)

# Cash and cash equivalents

Cash and cash equivalents include highly liquid investments and investments with a maturity of three months or less. The Foundation maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Foundation has not experienced any losses in such accounts. Management believes it is not exposed to any significant risk on cash accounts.

#### Investments

Investments are carried at fair value, which is primarily based upon quoted market prices. Realized gains or losses on the sales of investments are determined based upon the specific costs of securities sold. Unrealized appreciation or depreciation in the value of investments is recognized in the statements of activities as the change in the difference between the cost and market value between periods. Investments in limited partnerships are valued at fair value by the general partner after considering the nature of the underlying portfolios, liquidity and market conditions. The Foundation's portfolio is diversified throughout many industries and geographies. The Foundation reviews and evaluates the valuation methods and assumptions used in determining the fair value of the limited partnership investments. Because these investments are not readily marketable, their estimated value is subject to uncertainty and therefore may differ from the value that would have been used had a ready market for such investments existed.

#### Fair value measurements

Fair value is defined as "the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date."

A hierarchy has been established to prioritize the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest ranking to fair values determined using unadjusted quoted prices in active markets for identical assets (Level 1) and the lowest ranking to fair values determined using methodologies and models with unobservable inputs (Level 3). Observable inputs are those that market participants would use in pricing the asset based on market data obtained from sources independent of the Foundation. Unobservable inputs reflect the Foundation's assumption about the inputs market participants would use in pricing the asset or liability developed based on the best information available in the circumstances.

The fair value hierarchy is categorized into three levels based on the inputs as follows:

- <u>Level 1</u> Values are unadjusted quoted prices for identical assets and liabilities in active markets accessible at the measurement date.
- <u>Level 2</u> Inputs include quoted prices for similar assets or liabilities in active markets, quoted prices from those willing to trade in markets that are not active, or other inputs that are observable or can be corroborated by market data for the term of the instrument. Such inputs include market interest rates and volatilities, spreads and yield curves.
- <u>Level 3</u> Certain inputs are unobservable (supported by little or no market activity) and significant to the fair value measurement. Unobservable inputs reflect the Foundation's best estimate of what hypothetical market participants would use to determine a transaction price for the asset or liability at the reporting date.

Notes to Financial Statements December 31, 2014 and 2013

### 3. Summary of Significant Accounting Policies (continued)

### Property and equipment

Property and equipment are recorded at cost. Depreciation is calculated on the straight-line basis over the estimated useful live of the assets which is 5 years.

#### <u>Grants</u>

Grant requests are recorded as expenses in the year they are approved by the Trustees. Grants are authorized subject to certain conditions, and failure of the recipients to meet these conditions may result in cancellation or refund of the grants.

#### <u>Taxes</u>

The Foundation has received notification from the Internal Revenue Service and the State of California that it qualifies as an exempt organization as defined in Section 501(c)(3) of the Internal Revenue Code and Section 23701d of the California Revenue and Taxation Code, respectively, and is, accordingly, exempt from income tax except for income tax on unrelated business taxable income.

The Foundation is a private foundation as defined in Section 509 of the Internal Revenue Code. It is subject to excise tax on net investment income as provided in Section 4940 of the Internal Revenue Code. The Foundation is also required under Section 4942 of the Internal Revenue Code to distribute certain minimum amounts within specified periods.

Federal excise tax expense related to taxable net investment income (loss) for the years ended December 31, 2014 and 2013 consists of \$169,017 and \$116,699, respectively, and \$(73,771) and \$170,551 of deferred tax expense (benefit), respectively, related to the net unrealized appreciation (depreciation) on investments held at December 31, 2014 and 2013, respectively.

## Uncertainty in income taxes

Generally accepted accounting principles provide accounting and disclosure guidance about positions taken by an organization in its tax returns that might be uncertain. Management has considered its tax positions and believes that all of the positions taken by the Foundation in its federal and state exempt organization tax returns are more likely than not to be sustained upon examination.

The Foundation's federal returns for the years ended December 31, 2013, 2012 and 2011 could be subject to examination by federal taxing authorities, generally for three years after they are filed. The Foundation's state returns for the years ended December 31, 2013, 2012, 2011 and 2010 could be subject to examination by state taxing authorities, generally for four years after they are filed.

#### Reclassifications

Certain amounts in the prior year have been reclassified in order to be consistent with the current year presentation. These reclassifications had no effect on the change in net assets for the prior year.

Notes to Financial Statements December 31, 2014 and 2013

3. Summary of Significant Accounting Policies (continued)

## Subsequent events

Management of the Foundation has evaluated events and transactions subsequent to December 31, 2014 for potential recognition or disclosure in the financial statements. The Foundation did not have subsequent events that required recognition or disclosure in the financial statements for the fiscal year ended December 31, 2014. Subsequent events have been evaluated through the date the financial statements became available to be issued, December 29, 2015.

## 4. Investments in Securities

Fair value of assets measured on a recurring basis as of December 31, 2014 was as follows:

	_	Fair Value	]	uoted Prices in Active Markets for entical Assets (Level 1)	O	ignificant Other observable ats (Level 2)	U	Significant nobservable outs (Level 3)
Money market investments	\$	6,628,700	\$	6,628,700	\$	-	\$	-
Equities		40,015,868		40,015,868		-		-
Fixed income		14,112,407		14,112,407		-		-
Stadium Capital Partners		8,143,273		-		-		8,143,273
TIFF Absolute Return Pool								
II		8,550,051		-		-		8,550,051
CommonFund Partners		4,705,755		-		-		4,705,755
TIFF Partners IV, LLC		485,209		-		-		485,209
TIFF Private Equity								
Partners 2008, LLC		4,522,247		-		-		4,522,247
South Ferry Capital								
Partners		6,154,669		-		-		6,154,669
Coliseum Capital Partners		9,228,084						9,228,084
Total investments in								
securities	\$	102,546,263	\$	60,756,975	\$		\$	41,789,288

# WALTER S. JOHNSON FOUNDATION Notes to Financial Statements December 31, 2014 and 2013

# 4. Investments in Securities (continued)

Assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3 inputs):

		FF Absolute	C	ommonFund Partners	T	FF Partners IV, LLC	Eq	CIFF Private quity Partners 2008, LLC	_	Coliseum Capital Partners	_	South Ferry Capital Partners	_	Stadium Capital Partners	_	Total
Balance as of 12/31/13 Realized gain Change in unrealized appreciation	\$	8,880,694 254,799	\$	4,876,889 502,153	\$	1,001,907 390,886	\$	3,163,298 413,904	\$	8,264,181 875,947	\$	6,235,504 173,818	\$	8,682,986 193,602	\$	41,105,459 2,805,109
(depreciation) Net contributions		(71,152)		39,471		(443,773)		1,390,366		87,956		(254,653)		(733,315)		14,900
(distributions)	_	(514,290)	_	(712,758)		(463,811)	_	(445,321)	_		_	-	_		_	(2,136,180)
Balance as of 12/31/14	\$	8,550,051	\$	4,705,755	\$	485,209	\$	4,522,247	\$	9,228,084	\$	6,154,669	\$	8,143,273	\$	41,789,288

Fair value of assets measured on a recurring basis as of December 31, 2013 was as follows:

	Fair Value		ouoted Prices in Active Markets for entical Assets (Level 1)	Obs	nificant Other servable s (Level 2)	Significant Unobservable Inputs (Level 3)			
Money market investments	\$	1,234,395	\$ 1,234,395	\$	_	\$	-		
Equities		41,506,463	41,506,463		-		-		
Fixed income		18,834,457	18,834,457		-		-		
Stadium Capital Partners		8,682,986	-		-		8,682,986		
TIFF Absolute Return Pool									
II		8,880,694	-		-		8,880,694		
CommonFund Partners		4,876,889	-		-		4,876,889		
TIFF Partners IV, LLC		1,001,907	-		-		1,001,907		
TIFF Private Equity									
Partners 2008, LLC		3,163,298	-		-		3,163,298		
South Ferry Capital									
Partners		6,235,504	-		-		6,235,504		
Coliseum Capital Partners		8,264,181	 				8,264,181		
Total investments in									
securities	\$	102,680,774	\$ 61,575,315	\$		\$	41,105,459		

Notes to Financial Statements December 31, 2014 and 2013

# 4. Investments in Securities (continued)

Assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3 inputs):

	FF Absolute	C	ommonFund Partners	T	IFF Partners IV, LLC	Ec	CIFF Private quity Partners 2008, LLC	_	Coliseum Capital Partners	_	South Ferry Capital Partners	_	Stadium Capital Partners	_	Total
Balance as of 12/31/12 Realized gain Change in unrealized appreciation	\$ 7,864,246 118,116	\$	4,348,099 180,828	\$	1,050,575 175,811	\$	2,781,440 211,669	\$	6,865,897 517,028	\$	5,473,902 601,586	\$	8,156,087 224,211	\$	36,540,246 2,029,249
(depreciation) Net contributions	1,165,323		412,181		24,802		327,485		881,256		160,016		1,402,688		4,373,751
(distributions)	 (266,991)	_	(64,219)	_	(249,281)	_	(157,296)	_		_		_	(1,100,000)	_	(1,837,787)
Balance as of 12/31/13	\$ 8,880,694	\$	4,876,889	\$	1,001,907	\$	3,163,298	\$	8,264,181	\$	6,235,504	\$	8,682,986	\$	41,105,459

Investments in securities held at fair value and cost as of December 31, 2014 consisted of the following:

	<u> Fair Value</u>	Cost
Marketable equity securities	\$ 40 015 868	\$ 34,248,326
Fixed income funds	14,112,407	15,987,874
Limited partnerships Cash equivalents and money market funds	41,789,288 6,628,700	34,113,608 6,628,700
Total investments in securities	\$102,546,263	\$ 90,978,508

Investments in securities held at fair value and cost as of December 31, 2013 consisted of the following:

	Fair Value	Cost
Marketable equity securities	\$ 41,506,463	\$ 33,167,652
Fixed income funds	18,834,457	19,565,053
Limited partnerships	41,105,459	33,457,377
Cash equivalents and money market funds	1,234,395	1,234,395
Total investments in securities	\$102,680,774	\$ 87,424,477

Notes to Financial Statements December 31, 2014 and 2013

# 5. Property and Equipment

The cost and related accumulated depreciation of property and equipment as of December 31, consisted of the following:

	2	014	2013			
Computers	\$	934	\$	934		
Less: accumulated depreciation		(747)		<u>(560</u> )		
Property and equipment, net	<u>\$</u>	187	\$	374		

Depreciation expense for the years ended December 31, 2014 and 2013 was \$187 and \$186, respectively.

#### 6. Grants Payable

Grants payable in more than one year are discounted to their present value at the time the grants are made using risk-free interest rates. Grants payable as of December 31, are payable in the following years:

		2014		2013
Year ending December 31:				
2014	\$	-	\$	985,000
2015		1,347,000		300,000
2016		300,000		
		1,647,000		1,285,000
Less: discount on long-term grants payable		(4,598)	_	(2,398)
Grants payable, net of discount	<u>\$</u>	1,642,402	\$	1,282,602

## 7. Defined Contribution Plan and Deferred Compensation

The Foundation had a defined contribution retirement plan under Internal Revenue Code Section 403(b) that it contributed to for covered employees through March 2010. In April 2010, the Foundation became a co-employer with a professional employment firm and contributed to a defined contribution retirement plan under Internal Revenue Code Section 401(k). Both plans covered all employees who met the eligibility requirements. Starting January 1, 2011, the Foundation was managed by a foundation management company and no longer had its own employees.

Notes to Financial Statements December 31, 2014 and 2013

8. Provision for Federal Excise / Unrelated Business Income Taxes

### Federal excise taxes

The Internal Revenue Code imposes an excise tax on private foundations equal to 2% percent of net investment income, which is defined as interest, dividends and net realized gains less operating and capital losses on partnership investments and expenses incurred in the production of income. The tax is reduced to 1% percent for foundations that meet certain distribution requirements. The provision for federal excise tax (based on a 2% rate for 2014 and 2013) consists of a current provision on net investment income. A deferred excise tax provision is recognized on current net unrealized gains or losses on investments.

For the years ended December 31, 2014 and 2013 federal excise tax expense consisted of the following:

		2014		2013
Current federal excise tax expense Deferred federal excise tax expense (benefit)	\$	,		116,699 170,551
Federal excise tax expense, net	<u>\$</u>	95,246	<u>\$</u>	287,250

#### <u>Unrelated business income taxes</u>

In accordance with Section 511(a)(1) of the Internal Revenue Code, the Foundation is subject to corporate tax rates on net income earned from unrelated business activities. During the years ended December 31, 2014 and 2013, the Foundation had no unrelated business taxable income resulting in unrelated business income taxes.

### 9. Commitments

#### Investments

The Foundation has commitments to invest an additional \$1,921,472 in five limited partnership investments. The timing of the capital calls will be determined by the General Partners of the partnerships.

#### 10. Related Party Transactions

During the years ended December 31, 2014 and 2013 the Foundation held investments in Coliseum Capital Partners (see Note 4). The managing partner of Coliseum Capital Partners is the son of a Trustee of the Foundation. Investment management fees paid to Coliseum Capital Partners for the years ended December 31, 2014 and 2013 totaled approximately \$129,000 and 127,000.