
FINANCIAL STATEMENTS

Years Ended December 31, 2013 and 2012

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INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees Walter S. Johnson Foundation (A California Nonprofit Private Foundation) San Francisco, California

We have audited the accompanying financial statements of Walter S. Johnson Foundation (a California nonprofit private foundation), which comprise the statements of financial position as of December 31, 2013 and 2012, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Walter S. Johnson Foundation as of December 31, 2013 and 2012, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

BERGER LEWIS ACCOUNTANCY CORPORATION

Berger Lewis Accountancy Corporation

San Jose, California November 7, 2014

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STATEMENTS OF FINANCIAL POSITION

December 31, 2013 and 2012

ASSETS

	2013	2012
ASSETS: Cash Investments in Securities Dividends Receivable Income Tax Receivable Receivable for Investments Sold Federal Excise Tax Receivable Property and Equipment, Net Other Assets	\$ 99,387 102,680,774 23,322 55,912 185,253 13,431 374 13,109	\$ 249,767 92,625,991 37,508 55,912 7,497 130,130 560 14,976
TOTAL ASSETS	\$ 93,122,341	
LIABILITIES AND NET ASS	ETS	
LIABILITIES: Accounts Payable and Accrued Liabilities Payable for Investments Purchased Grants Payable, Net Deferred Federal Excise Tax Liability	\$ 26,468 55,662 1,282,602 305,126	\$ 23,175 - 1,067,513 134,575
Total Liabilities	1,669,858	1,225,263
Commitments - See Note 9		
NET ASSETS: Unrestricted Net Assets	101,401,704	91,897,078
TOTAL LIABILITIES AND NET ASSETS	\$103,071,562	\$ 93,122,341

The Accompanying Notes are an Integral Part of these Financial Statements.

STATEMENTS OF ACTIVITIES

Years Ended December 31, 2013 and 2012

INVESTMENT INCOME:		2013		2012
Interest	\$	81,087	\$	104,354
Dividends	Ф	1,310,843	Φ	1,225,539
Income from Investments in Limited Partnerships		2,311,859		748,347
*				,
Net Realized Gain (Loss) on Sale of Investments		2,856,749		(302,231)
Net Unrealized Appreciation on Investments Other Income		8,527,542		9,409,913
		31,423		2,970
Accumulation of Bond Discount		7,051		4,813
Total Investment Income	_	15,126,554		11,193,705
DIRECT EXPENSES:				
Investment Related Expenses		674,702		602,916
Federal Excise Tax Expense, Net		287,250		202,379
1 edetai Excise Tax Expense, 1vet	_	201,230	_	202,517
Total Direct Expenses	_	961,952	_	805,295
Net Investment Income	_	14,164,602	_	10,388,410
GRANTS AND EXPENSES:				
Grants Authorized		4,055,050		3,329,395
Administrative Expenses		604,926		586,037
•		-		-
Total Grants and Expenses		4,659,976	_	3,915,432
CHANGE IN UNRESTRICTED NET ASSETS		9,504,626		6,472,978
UNRESTRICTED NET ASSETS, Beginning of Year		91,897,078	_	85,424,100
UNRESTRICTED NET ASSETS, End of Year	<u>\$1</u>	01,401,704	\$	91,897,078

The Accompanying Notes are an Integral Part of these Financial Statements.

STATEMENTS OF CASH FLOWS

Years Ended December 31, 2013 and 2012

	2013	2012
CASH FLOWS FROM OPERATING ACTIVITIES: Change in Unrestricted Net Assets Adjustments to Reconcile Change in Unrestricted Net Assets to Net Cash Used by Operating Activities:	\$ 9,504,626	\$ 6,472,978
Net Realized (Gain) Loss on Sale of Investments Net Unrealized Appreciation on Investments Depreciation Loss on Disposal of Equipment	(2,856,749) (8,527,542) 186	
Deferred Federal Excise Tax Expense Accumulation of Bond Discount (Increase) Decrease in Assets:	170,551 (7,051)	, ,
Dividends Receivable Income Tax Receivable Receivable for Investments Sold Federal Excise Tax Receivable	14,186 - (177,756) 116,699	(65,819)
Other Assets Increase (Decrease) in Liabilities: Accounts Payable and Accrued Liabilities Payable for Investments Purchased Grants Payable, Net	1,867 3,293 55,662 215,089	2,454 (1,575) - (824,087)
Net Cash Used by Operating Activities	(1,486,939)	(3,381,170)
CASH FLOWS FROM INVESTING ACTIVITIES: Purchase of Investment Securities Proceeds from Sale of Investment Securities Sale (Purchase) of Cash Equivalents and Money Market Funds, Net Proceeds from Return of Capital	(26,968,338) 28,438,810 (133,913)	44,796,303
Net Cash Provided by Investing Activities	1,336,559	3,433,618
NET INCREASE (DECREASE) IN CASH	(150,380)	52,448
CASH, Beginning of Year	249,767	197,319
CASH, End of Year	\$ 99,387	\$ 249,767
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION: Cash Paid for Federal Excise Taxes	<u>\$</u>	\$ 80,000
Cash Paid for Current Income Taxes	\$ -	\$ 2,000

The Accompanying Notes are an Integral Part of these Financial Statements.

NOTES TO FINANCIAL STATEMENTS

NOTE 1 - GENERAL INFORMATION:

The Walter S. Johnson Foundation (WSJF), a nonprofit private foundation organization located in San Francisco, California, provides grants to organizations primarily in Northern California and Washoe County, Nevada, that qualify as exempt organizations under Section 501(c)(3) of the Internal Revenue Code. The grants reflect the Foundation's goal to assist youth to become successful adults by promoting positive change in the programs, policies and systems that serve them and by supporting high impact and promising practices.

NOTE 2 - PROGRAM GRANTS:

The Foundation makes grants to the following types of programs:

<u>Transition-Aged Foster Youth</u> - To ensure a successful transition to adulthood, WSJF partners with state and county social service agencies, post-secondary institutions, community-based organizations, and other foundations to create an integrated system of services for current and former foster youth aged 14 to 24.

<u>Education and Career Strategies for Disadvantaged Youth</u> - WSJF works with middle and high school programs, and post-secondary institutions, primarily community colleges, to address barriers to educational access and college completion, and supports nonprofit and government agencies providing academic success, job readiness training and employment opportunities.

NOTE 3 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

<u>Basis of Accounting</u> - The financial statements of Walter S. Johnson Foundation have been prepared on the accrual basis of accounting and in conformity with accounting principles generally accepted in the United States of America applicable to nonprofit organizations.

Accordingly, net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. The net assets and revenues, expenses, gains and losses of the Foundation are classified and reported as unrestricted because they are not subject to donor-imposed restrictions.

<u>Use of Estimates</u> - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Accordingly, actual results could differ from those estimates.

NOTES TO FINANCIAL STATEMENTS (Continued)

NOTE 3 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued):

<u>Investments</u> - Investments are carried at fair value, which is primarily based upon quoted market prices. Realized gains or losses on the sales of investments are determined based upon the specific costs of securities sold. Unrealized appreciation or depreciation in the value of investments is recognized in the statements of activities as the change in the difference between the cost and market value between periods. Investments in limited partnerships are valued at fair value by the general partner after considering the nature of the underlying portfolios, liquidity and market conditions. The Foundation's portfolio is diversified throughout many industries and geographies.

<u>Fair Value Measurements</u> - Fair value is defined as "the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date."

A hierarchy has been established to prioritize the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest ranking to fair values determined using unadjusted quoted prices in active markets for identical assets (Level 1) and the lowest ranking to fair values determined using methodologies and models with unobservable inputs (Level 3). Observable inputs are those that market participants would use in pricing the asset based on market data obtained from sources independent of the Foundation. Unobservable inputs reflect the Foundation's assumption about the inputs market participants would use in pricing the asset or liability developed based on the best information available in the circumstances.

The fair value hierarchy is categorized into three levels based on the inputs as follows:

- <u>Level 1</u> Values are unadjusted quoted prices for identical assets and liabilities in active markets accessible at the measurement date.
- <u>Level 2</u> Inputs include quoted prices for similar assets or liabilities in active markets, quoted prices from those willing to trade in markets that are not active, or other inputs that are observable or can be corroborated by market data for the term of the instrument. Such inputs include market interest rates and volatilities, spreads and yield curves.
- <u>Level 3</u> Certain inputs are unobservable (supported by little or no market activity) and significant to the fair value measurement. Unobservable inputs reflect the Foundation's best estimate of what hypothetical market participants would use to determine a transaction price for the asset or liability at the reporting date.

<u>Property and Equipment</u> - Property and equipment are recorded at cost. Depreciation is calculated on the straight-line basis over the estimated useful live of the assets which is 5 years.

<u>Grants</u> - Grant requests are recorded as expenses in the year they are approved by the Trustees. Grants are authorized subject to certain conditions, and failure of the recipients to meet these conditions may result in cancellation or refund of the grants.

NOTES TO FINANCIAL STATEMENTS (Continued)

NOTE 3 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued):

<u>Taxes</u> - The Foundation has received notification from the Internal Revenue Service and the State of California that it qualifies as an exempt organization as defined in Section 501(c)(3) of the Internal Revenue Code and Section 23701d of the California Revenue and Taxation Code, respectively, and is, accordingly, exempt from income tax except for income tax on unrelated business taxable income.

The Foundation is a private foundation as defined in Section 509 of the Internal Revenue Code. It is subject to excise tax on net investment income as provided in Section 4940 of the Internal Revenue Code. The Foundation is also required under Section 4942 of the Internal Revenue Code to distribute certain minimum amounts within specified periods.

Federal excise tax expense related to taxable net investment income (loss) for the years ended December 31, 2013 and 2012 consists of \$116,699 and \$14,181, respectively, and \$170,551 and \$188,198 of deferred tax expense, respectively, related to the net unrealized appreciation on investments held at December 31, 2013 and 2012, respectively.

<u>Uncertainty in Income Taxes</u> - Generally accepted accounting principles provide accounting and disclosure guidance about positions taken by an organization in its tax returns that might be uncertain. Management has considered its tax positions and believes that all of the positions taken by the Foundation in its federal and state exempt organization tax returns are more likely than not to be sustained upon examination.

The Foundation's federal returns for the years ended December 31, 2012, 2011 and 2010 could be subject to examination by federal taxing authorities, generally for three years after they are filed. The Foundation's state returns for the years ended December 31, 2012, 2011, 2010 and 2009 could be subject to examination by state taxing authorities, generally for four years after they are filed.

<u>Reclassifications</u> - Certain amounts in the prior year have been reclassified in order to be consistent with the current year presentation. These reclassifications had no effect on the change in net assets for the prior year.

<u>Subsequent Events</u> - Management of the Foundation has evaluated events and transactions subsequent to December 31, 2013 for potential recognition or disclosure in the financial statements. The Foundation did not have subsequent events that required recognition or disclosure in the financial statements for the fiscal year ended December 31, 2013. Subsequent events have been evaluated through the date the financial statements became available to be issued, November 7, 2014.

NOTES TO FINANCIAL STATEMENTS (Continued)

NOTE 4 - INVESTMENTS IN SECURITIES:

Fair value of assets measured on a recurring basis as of December 31, 2013 was as follows:

		Quoted Prices in Active Significant Markets for Other Identical Assets Observable			Significant nobservable			
		Fair Value	Iuc	(Level 1)		outs (Level 2)		outs (Level 3)
	_	raii vaiue	_	(Level I)	<u>111Ļ</u>	outs (Level 2)	Ш	outs (Level 3)
Money Market Investments	\$	1,234,395	\$	1,234,395	\$	-	\$	-
Equities		41,506,463		41,506,463		-		-
Fixed Income		18,834,457		18,834,457		-		-
Stadium Capital Partners		8,682,986		8,672,671		10,315		-
TIFF Absolute Return Pool								
II		8,880,694		1,332,104		-		7,548,590
CommonFund Partners		4,876,889		1,819		-		4,875,070
TIFF Partners IV, LLC		1,001,907		43,935		-		957,972
TIFF Private Equity								
Partners 2008, LLC		3,163,298		39,725		-		3,123,573
South Ferry Capital								
Partners		6,235,504		3,304,818		2,244,781		685,905
Coliseum Capital Partners	_	8,264,181		6,212,020	_	1,150,539	_	901,622
Total Investments in								
Securities	<u>\$</u>	102,680,774	\$	81,182,407	\$	3,405,635	\$	18,092,732

Assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3 inputs):

		IFF Absolute eturn Pool II	C	ommonFund Partners	Т	IFF Partners IV, LLC	Eq	TFF Private juity Partners 2008, LLC	_	Coliseum Capital Partners		outh Ferry Capital Partners	_	TOTAL
Balance as of 12/31/12	\$	7,864,246	\$	4,341,909	\$	1,050,575	\$	2,781,440	\$	466,881	\$	_	\$	16,505,051
Realized Gain (Loss)		927,462		180,828		175,811		211,669		-		(3,772)		1,491,998
Change in Unrealized Appreciation		408,054		412,181		24,802		327,485		24,998		62,561		1,260,081
Net Purchases (Sales)		(1,651,172)		-		(43,935)		(39,725)		409,743		627,116		(697,973)
Net Contributions (Distributions)		-		(64,219)		(249,281)		(157,296)		-		´-		(470,796)
Net Transfers In/Out of Level 3	_		_	4,371	_	<u> </u>	_	-			_		_	4,371
Balance as of 12/31/13	\$	7,548,590	\$	4,875,070	\$	957,972	\$	3,123,573	\$	901,622	\$	685,905	\$	18,092,732

NOTES TO FINANCIAL STATEMENTS (Continued)

NOTE 4 - INVESTMENTS IN SECURITIES (Continued):

Fair value of assets measured on a recurring basis as of December 31, 2012 was as follows:

	N Ide		uoted Prices in Active Markets for entical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	U	Significant Inobservable outs (Level 3)
Money Market Investments	\$ 1,100,482	\$	1,100,482	\$ -	\$	-
Equities	34,229,551		34,229,551	-		-
Fixed Income	20,755,712		20,755,712	-		-
Stadium Capital Partners	8,156,087		8,153,762	2,325		-
TIFF Absolute Return Pool						
II	7,864,246		-	-		7,864,246
CommonFund Partners	4,348,099		5,832	358		4,341,909
TIFF Partners IV, LLC	1,050,575		-	-		1,050,575
TIFF Private Equity						
Partners 2008, LLC	2,781,440		-	-		2,781,440
South Ferry Capital						
Partners	5,473,902		1,485,190	3,988,712		-
Coliseum Capital Partners	 6,865,897		5,005,239	1,393,777		466,881
Total Investments in						
Securities	\$ 92,625,991	\$	70,735,768	\$ 5,385,172	\$	16,505,051

Assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3 inputs):

	FF Absolute	C	ommonFund Partners	Т	IFF Partners IV, LLC	Ec	TFF Private juity Partners 2008, LLC		Coliseum Capital Partners	_	TOTAL
Balance as of 12/31/11	\$ 7,083,655	\$	3,795,735	\$	1,232,360	\$	2,276,047	\$	948,640	\$	15,336,437
Realized Gain	1,963,814		217,170		243,226		96,613		2,257		2,523,080
Change in Unrealized Appreciation (Depreciation)	780,951		145,103		(58,408)		65,619		(341,231)		592,034
Net Purchases (Sales)	(1,964,174)		-		-		-		- 1		(1,964,174)
Net Contributions (Distributions)	-		394,685		(366,603)		343,161		(142,785)		228,458
Net Transfers In/Out of Level 3	 	_	(210,784)	_	<u> </u>	_		_	<u> </u>	_	(210,784)
Balance as of 12/31/12	\$ 7,864,246	\$	4,341,909	\$	1,050,575	\$	2,781,440	\$	466,881	\$	16,505,051

NOTES TO FINANCIAL STATEMENTS (Continued)

NOTE 4 - INVESTMENTS IN SECURITIES (Continued):

Investments in securities held at fair value and cost as of December 31, 2013 consisted of the following:

	<u>Fair Value</u>	Cost
Marketable Equity Securities	\$ 41,506,463	\$ 33,167,652
Fixed Income Funds	18,834,457	19,565,053
Limited Partnerships	41,105,459	33,457,377
Cash Equivalents and Money Market Funds	1,234,395	1,234,395
Total Investments in Securities	\$102,680,774	\$ 87,424,477

Investments in securities held at fair value and cost as of December 31, 2012 consisted of the following:

	<u>Fair Value</u>	Cost
Marketable Equity Securities	\$ 34,229,551	\$ 31,187,345
Fixed Income Funds	20,755,712	20,343,493
Limited Partnerships	36,540,246	33,265,915
Cash Equivalents and Money Market Funds	1,100,482	1,100,482
Total Investments in Securities	<u>\$ 92,625,991</u>	\$ 85,897,235

NOTE 5 - PROPERTY AND EQUIPMENT:

The cost and related accumulated depreciation of property and equipment as of December 31, consisted of the following:

	2	.013	2012	
Computers	\$	934	\$ 9	34
Less: Accumulated Depreciation		(560)	(3)	<u>74)</u>
Property and Equipment, Net	<u>\$</u>	374	\$ 5	60

Depreciation expense for the years ended December 31, 2013 and 2012 was \$186 and \$476, respectively.

NOTES TO FINANCIAL STATEMENTS (Continued)

NOTE 6 - GRANTS PAYABLE:

Grants payable in more than one year are discounted to their present value at the time the grants are made using risk-free interest rates. Grants payable as of December 31, are payable in the following years:

		2013		2012
Year Ending December 31:				
2013	\$	-	\$	1,070,000
2014		985,000		-
2015	_	300,000	_	
		1,285,000		1,070,000
Less: Discount on Long-Term Grants Payable		(2,398)	_	(2,487)
Grants Payable, Net of Discount	<u>\$</u>	1,282,602	\$	1,067,513

NOTE 7 - DEFINED CONTRIBUTION PLAN AND DEFERRED COMPENSATION:

The Foundation had a defined contribution retirement plan under Internal Revenue Code Section 403(b) that it contributed to for covered employees through March 2010. In April 2010, the Foundation became a co-employer with a professional employment firm and contributed to a defined contribution retirement plan under Internal Revenue Code Section 401(k). Both plans covered all employees who met the eligibility requirements. Starting January 1, 2011, the Foundation was managed by a foundation management company and no longer had its own employees.

NOTE 8 - PROVISION FOR FEDERAL EXCISE / UNRELATED BUSINESS INCOME TAXES:

Federal Excise Taxes

The Internal Revenue Code imposes an excise tax on private foundations equal to 2% percent of net investment income, which is defined as interest, dividends and net realized gains less operating and capital losses on partnership investments and expenses incurred in the production of income. The tax is reduced to 1% percent for foundations that meet certain distribution requirements. The provision for federal excise tax (based on a 2% rate for 2013 and a 1% rate for 2012) consists of a current provision on net investment income. A deferred excise tax provision is recognized on current net unrealized gains or losses on investments.

NOTES TO FINANCIAL STATEMENTS (Continued)

NOTE 8 - PROVISION FOR FEDERAL EXCISE / UNRELATED BUSINESS INCOME TAXES (Continued):

For the years ended December 31, 2013 and 2012 federal excise tax expense consisted of the following:

	2013		2012	
Current Federal Excise Tax Expense Deferred Federal Excise Tax Expense	\$	116,699 170,551	\$	14,181 188,198
Federal Excise Tax Expense, Net	\$	287,250	\$	202,379

Unrelated Business Income Taxes

In accordance with Section 511(a)(1) of the Internal Revenue Code, the Foundation is subject to corporate tax rates on net income earned from unrelated business activities. During the years ended December 31, 2013 and 2012, the Foundation had no unrelated business taxable income resulting in unrelated business income taxes.

NOTE 9 - COMMITMENTS:

Investments

The Foundation has commitments to invest an additional \$2,516,472 in five limited partnership investments. The timing of the capital calls will be determined by the General Partners of the partnerships.