
FINANCIAL STATEMENTS

Years Ended December 31, 2012 and 2011

TABLE OF CONTENTS

Pages

INDEPENDENT AUDITOR'S REPORT	1
FINANCIAL STATEMENTS:	
Statements of Financial Position	2
Statements of Activities	3
Statements of Cash Flows	4
Notes to Financial Statements	5-12

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INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees Walter S. Johnson Foundation (A California Nonprofit Private Foundation) San Francisco, California

We have audited the accompanying financial statements of Walter S. Johnson Foundation (a California nonprofit private foundation), which comprise the statements of financial position as of December 31, 2012 and 2011, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Walter S. Johnson Foundation as of December 31, 2012 and 2011, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Berger Lewis Accountancy Corporation

BERGER LEWIS ACCOUNTANCY CORPORATION San Jose, California November 18, 2013 55 ALMADEN BLVD. SUITE 600 SAN JOSE, CA 95113-1605 (408) 494-1200 (P) (408) 279-8186 (F)

MEMBER OF AGN AN ASSOCIATION OF SEPARATE AND INDEPENDENT ACCOUNTING & CONSULTING FIRMS

STATEMENTS OF FINANCIAL POSITION

December 31, 2012 and 2011

ASSETS

	2012	2011
ASSETS:		
Cash	\$ 249,767	\$ 197,319
Investments in Securities	92,625,991	86,947,114
Dividends Receivable	37,508	4,047
Income Tax Receivable	55,912	53,912
Receivable for Investments Sold	7,497	-
Federal Excise Tax Receivable	130,130	64,311
Deferred Federal Excise Tax Asset	-	53,623
Property and Equipment, Net	560	2,694
Other Assets	14,976	17,430
TOTAL ASSETS	<u>\$ 93,122,341</u>	<u>\$ 87,340,450</u>

LIABILITIES AND NET ASSETS

LIABILITIES: Accounts Payable and Accrued Liabilities Grants Payable, Net Deferred Federal Excise Tax Liability	\$ 23,175 \$ 24,750 1,067,513 1,891,600 	
Total Liabilities	1,225,263 1,916,35)
Commitments - See Note 9		
NET ASSETS: Unrestricted Net Assets	91,897,078 85,424,10	<u>0</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 93,122,341</u> <u>\$ 87,340,450</u>)

The Accompanying Notes are an Integral Part of these Financial Statements.

STATEMENTS OF ACTIVITIES

Years Ended December 31, 2012 and 2011

		2012		2011
INVESTMENT INCOME (LOSS):				
Interest	\$	104,354	\$	158
Dividends		1,225,539		1,502,085
Income from Investments in Limited Partnerships		748,347		2,208,338
Net Realized Gain (Loss) on Sale of Investments		(302,231)		3,974,450
Net Unrealized Appreciation (Depreciation) on Investments		9,409,913		(9,671,397)
Other Income		2,970		3,023
Accumulation of Bond Discount		4.813		5,025
Accumulation of Dond Discount		4,015		
Total Investment Income (Loss)		11,193,705		(1,983,343)
DIRECT EXPENSES:				
Investment Related Expenses		602,916		587,965
Federal Excise Tax Expenses / (Benefit), Net		202,379		(122,018)
rederat Excise Tax Expense / (Benefit), Net		202,379		(122,010)
Total Direct Expenses		805,295		465,947
Net Investment Income (Loss)		10,388,410		(2,449,290)
GRANTS AND EXPENSES:				
Grants Authorized		3,329,395		4,450,016
Administrative Expenses		586,037		625,681
*		-		
Total Grants and Expenses		3,915,432		5,075,697
CHANGE IN UNRESTRICTED NET ASSETS		6,472,978		(7,524,987)
UNRESTRICTED NET ASSETS, Beginning of Year		85,424,100		92,949,087
UNRESTRICTED NET ASSETS, End of Year	<u>\$</u>	91,897,078	<u>\$</u>	85,424,100

The Accompanying Notes are an Integral Part of these Financial Statements.

STATEMENTS OF CASH FLOWS

Years Ended December 31, 2012 and 2011

	_	2012	2011
CASH FLOWS FROM OPERATING ACTIVITIES:			
Change in Unrestricted Net Assets	\$	6,472,978	\$ (7,524,987)
Adjustments to Reconcile Change in Unrestricted Net			
Assets to Net Cash Used by Operating Activities:		202 221	(2,074,450)
Net Realized (Gain) Loss on Sale of Investments Net Unrealized (Appreciation) Depreciation on		302,231	(3,974,450)
Investments		(9,409,913)	9,671,397
Depreciation		476	953
Loss on Disposal of Equipment		1,658	6,742
Deferred Federal Excise Tax Expense / (Benefit)		188,198	(193,428)
Accumulation of Bond Discount		(4,813)	-
(Increase) Decrease in Assets:			
Dividends Receivable		(33,461)	25,702
Income Tax Receivable		(2,000)	(53,912)
Receivable for Investments Sold		(7,497)	13,710
Federal Excise Tax Receivable		(65,819)	(64,311)
Other Assets Increase (Decrease) in Liabilities:		2,454	36,085
Accounts Payable and Accrued Liabilities		(1,575)	(65,782)
Grants Payable, Net		(824,087)	(278,357)
Payable for Investments Purchased		-	(41,390)
Federal Excise Tax Payable		-	(24,279)
Income Taxes Payable			(46,088)
Net Cash Used by Operating Activities		(3,381,170)	(2,512,395)
CASH FLOWS FROM INVESTING ACTIVITIES:			
Purchase of Property and Equipment		-	(934)
Purchase of Investment Securities		(40,648,835)	(36,434,323)
Proceeds from Sale of Investment Securities		44,796,303	38,363,998
Sale (Purchase) of Cash Equivalents and Money Market			
Funds, Net		(720,899)	556,612
Proceeds from Return of Capital		7,049	
Net Cash Provided by Investing Activities		3,433,618	2,485,353
NET INCREASE (DECREASE) IN CASH		52,448	(27,042)
CASH, Beginning of Year	_	197,319	224,361
CASH, End of Year	<u>\$</u>	249,767	<u>\$ 197,319</u>
SUPPLEMENTAL DISCLOSURE OF CASH FLOW			
INFORMATION:			
Cash Paid for Federal Excise Taxes	\$	80,000	<u>\$ 160,000</u>
Cash Paid for Current Income Taxes	<u>\$</u>	2,000	<u>\$ 100,000</u>

The Accompanying Notes are an Integral Part of these Financial Statements.

NOTES TO FINANCIAL STATEMENTS

NOTE 1 - GENERAL INFORMATION:

The Walter S. Johnson Foundation (WSJF), a nonprofit private foundation organization located in San Francisco, California, provides grants to organizations primarily in Northern California and Washoe County, Nevada, that qualify as exempt organizations under Section 501(c)(3) of the Internal Revenue Code. The grants reflect the Foundation's goal to assist youth to become successful adults by promoting positive change in the policies and systems that serve them and by supporting high impact and promising practices.

NOTE 2 - PROGRAM GRANTS:

The Foundation makes grants to the following types of programs:

<u>Transition-Aged Foster Youth</u> - To ensure a successful transition to adulthood, WSJF partners with state and county social service agencies, post-secondary institutions, community-based organizations, and other foundations to create an integrated system of services, for current and former foster youth aged 14 to 24.

<u>College and Career Technical Education Completion Strategies</u> - WSJF works with post-secondary institutions, primarily community colleges, to address barriers to completion at the systems and classroom level.

<u>Family Economic Success</u> - WSJF supports organizations that are helping low-income families to build economic security and success through the promotion of saving and entrepreneurship.

NOTE 3 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

<u>Basis of Accounting</u> - The financial statements of Walter S. Johnson Foundation have been prepared on the accrual basis of accounting and in conformity with accounting principles generally accepted in the United States of America applicable to nonprofit organizations.

Accordingly, net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. The net assets and revenues, expenses, gains and losses of the Foundation are classified and reported as unrestricted because they are not subject to donor-imposed restrictions.

<u>Use of Estimates</u> - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Accordingly, actual results could differ from those estimates.

NOTES TO FINANCIAL STATEMENTS (Continued)

NOTE 3 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued):

<u>Investments</u> - Investments are carried at fair value, which is primarily based upon quoted market prices. Realized gains or losses on the sales of investments are determined based upon the specific costs of securities sold. Unrealized appreciation or depreciation in the value of investments is recognized in the statements of activities as the change in the difference between the cost and market value between periods. Investments in limited partnerships are valued at fair value by the general partner after considering the nature of the underlying portfolios, liquidity and market conditions. The Foundation's portfolio is diversified throughout many industries and geographies.

<u>Fair Value Measurements</u> - Fair value is defined as "the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date."

A hierarchy has been established to prioritize the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest ranking to fair values determined using unadjusted quoted prices in active markets for identical assets (Level 1) and the lowest ranking to fair values determined using methodologies and models with unobservable inputs (Level 3). Observable inputs are those that market participants would use in pricing the asset based on market data obtained from sources independent of the Foundation. Unobservable inputs reflect the Foundation's assumption about the inputs market participants would use in pricing the asset or liability developed based on the best information available in the circumstances.

The fair value hierarchy is categorized into three levels based on the inputs as follows:

<u>Level 1</u> - Values are unadjusted quoted prices for identical assets and liabilities in active markets accessible at the measurement date.

<u>Level 2</u> - Inputs include quoted prices for similar assets or liabilities in active markets, quoted prices from those willing to trade in markets that are not active, or other inputs that are observable or can be corroborated by market data for the term of the instrument. Such inputs include market interest rates and volatilities, spreads and yield curves.

<u>Level 3</u> - Certain inputs are unobservable (supported by little or no market activity) and significant to the fair value measurement. Unobservable inputs reflect the Foundation's best estimate of what hypothetical market participants would use to determine a transaction price for the asset or liability at the reporting date.

<u>Property and Equipment</u> - Property and equipment are recorded at cost. Depreciation is calculated on the straight-line basis over the estimated useful live of the assets which is 5 years.

<u>Grants</u> - Grant requests are recorded as expenses in the year they are approved by the Trustees. Grants are authorized subject to certain conditions, and failure of the recipients to meet these conditions may result in cancellation or refund of the grants.

NOTES TO FINANCIAL STATEMENTS (Continued)

NOTE 3 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued):

<u>Taxes</u> - The Foundation has received notification from the Internal Revenue Service and the State of California that it qualifies as an exempt organization as defined in Section 501(c)(3) of the Internal Revenue Code and Section 23701d of the California Revenue and Taxation Code, respectively, and is, accordingly, exempt from income tax except for income tax on unrelated business taxable income.

The Foundation is a private foundation as defined in Section 509 of the Internal Revenue Code. It is subject to excise tax on net investment income as provided in Section 4940 of the Internal Revenue Code. The Foundation is also required under Section 4942 of the Internal Revenue Code to distribute certain minimum amounts within specified periods.

Federal excise tax expense (benefit) related to taxable net investment income (loss) for the years ended December 31, 2012 and 2011 consists of \$14,181 and \$71,410, respectively, and \$188,198 of deferred tax expense and \$193,428 of deferred tax benefit, respectively, related to the net unrealized appreciation (depreciation) on investments held at December 31, 2012 and 2011, respectively.

<u>Uncertainty in Income Taxes</u> - Generally accepted accounting principles provide accounting and disclosure guidance about positions taken by an organization in its tax returns that might be uncertain. Management has considered its tax positions and believes that all of the positions taken by the Foundation in its federal and state exempt organization tax returns are more likely than not to be sustained upon examination.

The Foundation's federal returns for the years ended December 31, 2011, 2010 and 2009 could be subject to examination by federal taxing authorities, generally for three years after they are filed. The Foundation's state returns for the years ended December 31, 2011, 2010, 2009 and 2008 could be subject to examination by state taxing authorities, generally for four years after they are filed.

<u>Reclassifications</u> - Certain amounts in the prior year have been reclassified in order to be consistent with the current year presentation. These reclassifications had no effect on the change in net assets for the prior year.

<u>Subsequent Events</u> - Management of the Foundation has evaluated events and transactions subsequent to December 31, 2012 for potential recognition or disclosure in the financial statements. The Foundation did not have subsequent events that required recognition or disclosure in the financial statements for the fiscal year ended December 31, 2012. Subsequent events have been evaluated through the date the financial statements became available to be issued, November 18, 2013.

NOTES TO FINANCIAL STATEMENTS (Continued)

NOTE 4 - INVESTMENTS IN SECURITIES:

Fair value of assets measured on a recurring basis as of December 31, 2012 was as follows:

			Q	uoted Prices in Active	¢;	gnificant		
			Markets for		51	Other		Significant
				entical Assets	01	bservable		nobservable
		Fair Value	Iuv	(Level 1)		ts (Level 2)		outs (Level 3)
		<u>raii value</u>		(Level I)	<u>mpu</u>	<u>is (Level 2)</u>	щ	<u>iuis (Level 5)</u>
Money Market Investments	\$	1,100,482	\$	1,100,482	\$	-	\$	-
Equities		34,229,551		34,229,551		-		-
Fixed Income		20,755,712		20,755,712		-		-
Stadium Capital Partners		8,156,087		8,153,762		2,325		-
TIFF Absolute Return Pool								
Π		7,864,246		-		-		7,864,246
CommonFund Partners		4,348,099		5,832		358		4,341,909
TIFF Partners IV, LLC		1,050,575		-		-		1,050,575
TIFF Private Equity								
Partners 2008, LLC		2,781,440		-		-		2,781,440
South Ferry Capital								
Partners		5,473,902		1,485,190		3,988,712		-
Coliseum Capital Partners		6,865,897		5,005,239		1,393,777		466,881
Total Investments in								
Securities	<u>\$</u>	92,625,991	<u>\$</u>	70,735,768	<u>\$</u>	5,385,172	<u>\$</u>	16,505,051

Assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3 inputs):

	 FF Absolute eturn Pool II	Co	ommonFund Partners	T	IFF Partners IV, LLC	Eq	IFF Private uity Partners 2008, LLC		Coliseum Capital Partners	_	TOTAL
Balance as of 12/31/11	\$ 7,083,655	\$	3,795,735	\$	1,232,360	\$	2,276,047	\$	948,640	\$	15,336,437
Realized Gain	1,963,814		217,170		243,226		96,613		2,257		2,523,080
Change in Unrealized Appreciation (Depreciation)	780,951		145,103		(58,408)		65,619		(341,231)		592,034
Net Purchases (Sales)	(1,964,174)		-				-				(1,964,174)
Net Contributions (Distributions)	-		394,685		(366,603)		343,161		(142,785)		228,458
Net Transfers In/Out of Level 3	 -	_	(210,784)	_	-	_	-	_	-	_	(210,784)
Balance as of 12/31/12	\$ 7,864,246	\$	4,341,909	\$	1,050,575	\$	2,781,440	\$	466,881	\$	16,505,051

NOTES TO FINANCIAL STATEMENTS (Continued)

NOTE 4 - INVESTMENTS IN SECURITIES (Continued):

Fair value of assets measured on a recurring basis as of December 31, 2011 was as follows:

		Fair Value		uoted Prices in Active Markets for entical Assets (Level 1)	Ob	gnificant Other servable s (Level 2)	Significant Unobservable Inputs (Level 3)			
Money Market Investments	\$	379,587	\$	379,587	\$	-	\$	-		
Equities		26,969,231		26,969,231		-		-		
Fixed Income		19,720,097		19,720,097		-		-		
Stadium Capital Partners		6,460,253		6,460,253		-		-		
Marathon Fund		7,831,806		7,831,806		-		-		
TIFF Absolute Return Pool										
II		7,083,655		-		-		7,083,655		
CommonFund Partners		3,798,625		551		2,339		3,795,735		
TIFF Partners IV, LLC		1,232,360		-		-		1,232,360		
TIFF Private Equity										
Partners 2008, LLC		2,276,047		-		-		2,276,047		
South Ferry Capital										
Partners		6,071,825		217,989		5,853,836		-		
Coliseum Capital Partners		5,123,628		3,548,340		626,648		948,640		
Total Investments in										
Securities	<u>\$</u>	86,947,114	<u>\$</u>	65,127,854	\$	6,482,823	\$	15,336,437		

Assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3 inputs):

	FF Absolute eturn Pool II	Co	ommonFund Partners	T	IFF Partners IV, LLC	Eq	IFF Private uity Partners 2008, LLC	Coliseum Capital Partners	_	TOTAL
Balance as of 12/31/10	\$ 5,436,524	\$	3,392,150	\$	1,464,936	\$	1,559,634	\$ 820,471	\$	12,673,715
Realized Gain	181,259		59,607		320,489		66,982	64,004		692,341
Change in Unrealized Appreciation (Depreciation)	(434,498)		11,101		(208,206)		101,861	139,417		(390,325)
Net Purchases (Sales)	1,900,370		-		-		-	(75,252)		1,825,118
Net Contributions (Distributions)	-		335,348		(344,859)		547,570	-		538,059
Net Transfers In/Out of Level 3)	 -		(2,471)	_				 -	_	(2,471)
Balance as of 12/31/11	\$ 7,083,655	\$	3,795,735	\$	1,232,360	\$	2,276,047	\$ 948,640	\$	15,336,437

NOTES TO FINANCIAL STATEMENTS (Continued)

NOTE 4 - INVESTMENTS IN SECURITIES (Continued):

Investments in securities held at fair value and cost as of December 31, 2012 consisted of the following:

	Fair Value	Cost
Marketable Equity Securities	\$ 34,229,551	\$ 31,187,345
Fixed Income Funds	20,755,712	20,343,493
Limited Partnerships	36,540,246	33,265,915
Cash Equivalents and Money Market Funds	1,100,482	1,100,482
Total Investments in Securities	<u>\$ 92,625,991</u>	<u>\$ 85,897,235</u>

Investments in securities held at fair value and cost as of December 31, 2011 consisted of the following:

	Fair Value	Cost
Marketable Equity Securities	\$ 34,801,037	\$ 36,514,995
Fixed Income Funds	19,720,097	20,030,171
Limited Partnerships	32,046,393	32,703,517
Cash Equivalents and Money Market Funds	379,587	379,587
Total Investments in Securities	<u>\$ 86,947,114</u>	<u>\$ 89,628,270</u>

NOTE 5 - PROPERTY AND EQUIPMENT:

The cost and related accumulated depreciation of property and equipment as of December 31, consisted of the following:

		2012	 2011
Computer Software Computers Furniture and Fixtures	\$	16,609 934 -	\$ 16,609 2,666 2,701
Less: Accumulated Depreciation		17,543 (16,983)	 21,976 (19,282)
Property and Equipment, Net	<u>\$</u>	560	\$ 2,694

Depreciation expense for the years ended December 31, 2012 and 2011 was \$476 and \$953, respectively.

NOTES TO FINANCIAL STATEMENTS (Continued)

NOTE 6 - GRANTS PAYABLE:

Grants payable in more than one year are discounted to their present value at the time the grants are made using risk-free interest rates. Grants payable as of December 31, are payable in the following years:

Year Ending December 31:		2012		2011
2012 2013	\$	<u>-</u> 1,070,000	\$	1,716,134 186,000
Less: Discount on Long-Term Grants Payable		1,070,000 (2,487)		1,902,134 (10,534)
Grants Payable, Net of Discount	<u>\$</u>	1,067,513	<u>\$</u>	1,891,600

NOTE 7 - DEFINED CONTRIBUTION PLAN AND DEFERRED COMPENSATION:

The Foundation had a defined contribution retirement plan under Internal Revenue Code Section 403(b) that it contributed to for covered employees through March 2010. In April 2010, the Foundation became a co-employer with a professional employment firm and contributed to a defined contribution retirement plan under Internal Revenue Code Section 401(k). Both plans covered all employees who met the eligibility requirements. Starting January 1, 2011, the Foundation was managed by a foundation management company and no longer had its own employees.

NOTE 8 - PROVISION FOR FEDERAL EXCISE / UNRELATED BUSINESS INCOME TAXES:

Federal Excise Taxes

The Internal Revenue Code imposes an excise tax on private foundations equal to 2% percent of net investment income, which is defined as interest, dividends and net realized gains less operating and capital losses on partnership investments and expenses incurred in the production of income. The tax is reduced to 1% percent for foundations that meet certain distribution requirements. The provision for federal excise tax (based on a 1% rate for 2012 and 2011) consists of a current provision on net investment income. A deferred excise tax provision is recognized on current net unrealized gains or losses on investments.

NOTES TO FINANCIAL STATEMENTS (Continued)

NOTE 8 - PROVISION FOR FEDERAL EXCISE / UNRELATED BUSINESS INCOME TAXES (Continued):

For the years ended December 31, 2012 and 2011 federal excise tax expense consisted of the following:

		2012		2011
Current Federal Excise Tax Expense Deferred Federal Excise Tax (Benefit) Expense	\$	14,181 188,198		71,410 (193,428)
Federal Excise Tax (Benefit) Expense, Net	<u>\$</u>	202,379	<u>\$</u>	(122,018)

Unrelated Business Income Taxes

In accordance with Section 511(a)(1) of the Internal Revenue Code, the Foundation is subject to corporate tax rates on net income earned from unrelated business activities. During the years ended December 31, 2012 and 2011, the Foundation had no unrelated business taxable income resulting in unrelated business income taxes.

NOTE 9 - COMMITMENTS:

Operating Lease

In 2010, the Foundation leased its office space under an operating lease which was set to expire in December 2011. In March 2011, the Foundation terminated its office lease at a cost of \$15,000.

Rental expense for the years ended December 31, 2012 and 2011 was \$0 and \$13,350, respectively.

Investments

The Foundation has commitments to invest an additional \$3,221,472 in five limited partnership investments. The timing of the capital calls will be determined by the General Partners of the partnerships.